

2011 IUF Global Meat Conference



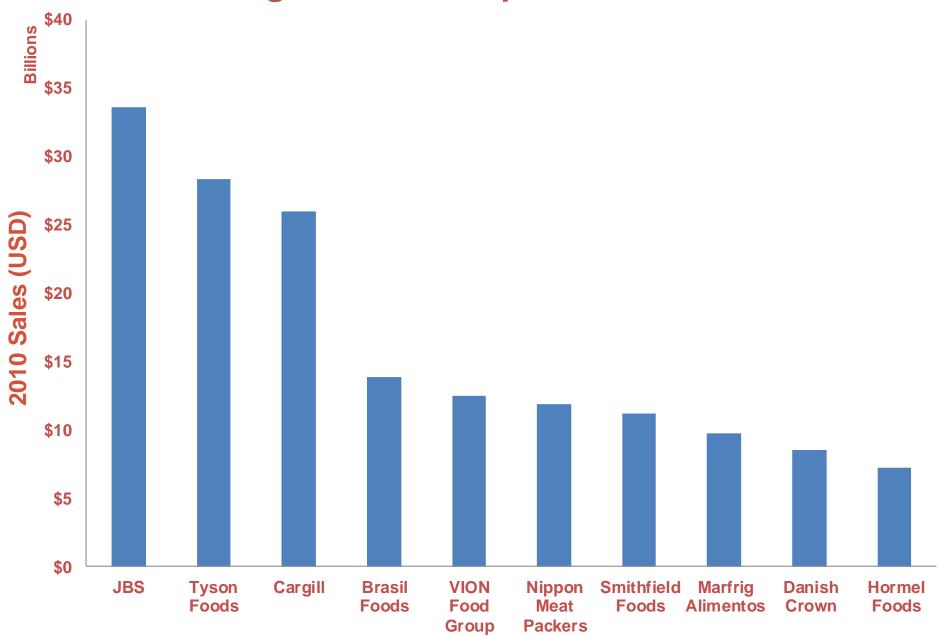
Top 10 Meat Companies

- I. JBS
- 2. Tyson Foods
- 3. Cargill #9 Danish8 CMQMM13 Alimentos
- 4. Brasil Foods
- 5. VION

- 6. Nippon Meat
- 7. Smithfield Foods

- 9. Danish Crown
- **I 0.**Hormel Foods

Ten Largest Meat Companies in the World





Danish Crown–Company Facts

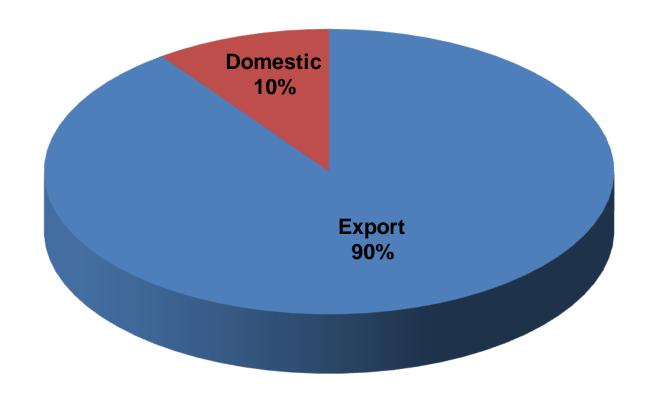
 Danish Crown (combined with its subsidiaries) is the largest meat-processing company in Europe

 DC is predominantly a pork processor with a daily slaughter of 70,000 hogs

 DC claims to be the world's number one pork exporter

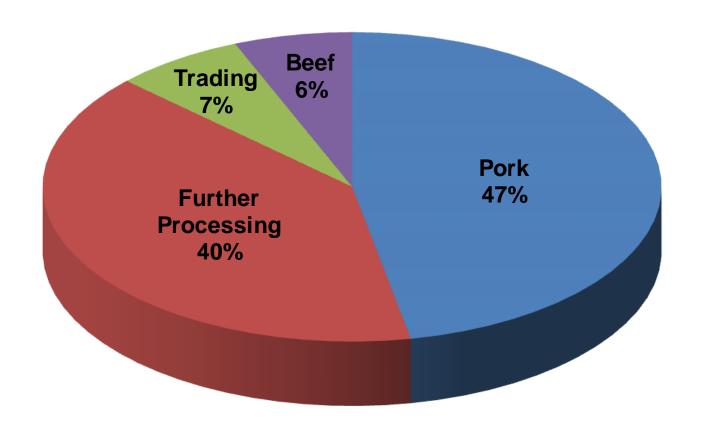


Danish Crown- Revenue by Geography





Danish Crown- Revenue by Segment





Danish Crown– Ownership

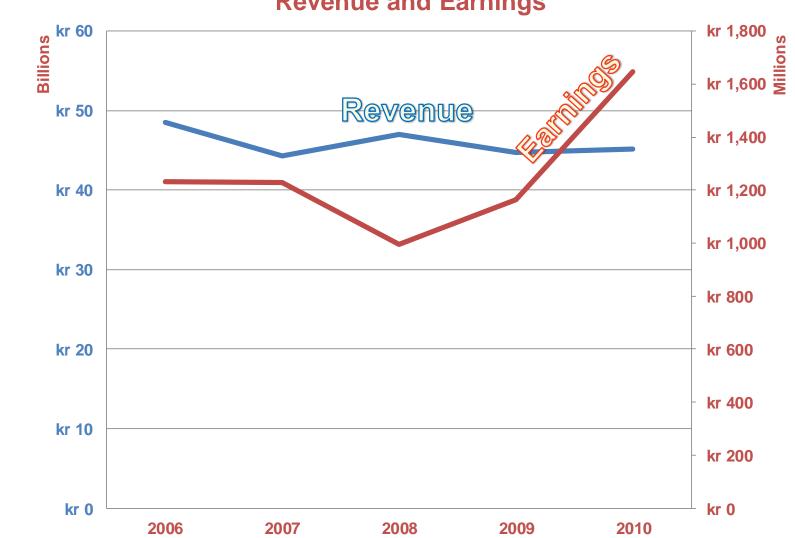
 The Danish Crown AmbA cooperative owns the Danish Crown Group of meat processing businesses.

The coop consists of approximately 8,950
 Danish farmers.



Danish Crown- Growth

Revenue and Earnings





Danish Crown-Recent Acquisitions

- Germany
 - D&S Fleisch (2011)
 - Nietfeld (via Tulip 2010)



Danish Crown– Geographic Presence

Headquartered in Randers, Denmark, Danish Crown operates globally with sales in:

- United Kingdom
 Germany
- Hungary
- Netherlands
- Australia
- Hong Kong
- Brazil
- Czech Republic

- France
- Sweden
- Finland
- U.S.
- Poland
- Japan
- Italy

- Estonia
- Portugal
- Spain.



Danish Crown–Labor Unions

- Denmark: NNF: 8470 members at 20 sites
- Sweden: LIVS: 300 members at 4 sites
- Poland: SPSOZ-Solidarnosc: 4 sites
- UK: Unite The Union, USDAW (I site each)
- US: UFCW: I site



Danish Crown– Discussion Points

- Recent Financial Results
 - FiscalYear 2010
 - Revenues of 45.2 billion DK (up 1.01%YOY)
 - Net earnings of I.65 billion DK (up 42%YOY)
- Recent Developments
 - On October 6, DC announced the elimination of 500 (250 temporary, 250 permanent) jobs in Denmark across 5 factories.
 - Plans for a plant in Council Bluffs, Iowa
 - Questions/Discussion